



# DALI Summit, NA

## AGENDA • October 30, 2024

Metropolitan Pavilion  
123 West 18th St, 4<sup>th</sup> floor  
New York, NY

START	ITEM	
8:30 AM	Check in	Registration
9:00 AM	<b>Summit Kick-off</b> <i>Welcome, agenda review, desired outcomes</i>	Jeremy Ludyjan, Marketing Manager, DALI Alliance
9:05 AM	<b>State of the Union</b> <i>DALI Alliance, progress, awards, partners, plans for NA</i>	Paul Drosihn, GM, DALI Alliance
9:15 AM	<b>Why now?</b> <i>Market drivers, interoperability, lighting industry opportunity</i>	Carol Jones, NA Market Development Manager, DALI Alliance
9:25 AM	<b>The Customer is Always Right</b> <i>The sea change has begun - the paradigm of decarbonization in buildings</i>	Panel discussion, senior level real estate owners & managers. Speaker names TBA.
10:15 AM	<b>Break + Tabletops</b>	
10:30 AM	<b>Everything you ever wanted to know about DALI but were afraid to ask</b>	Tad Trylski, Emma Cogswell, TandEm
11:00 AM	<b>Specifying with DALI-2 Wired Systems</b> <i>Intro to wired DALI systems. Technology review, digital features, interoperability. Specification step-by-step. System integrations. Navigating the channel.</i> Avraham Mor, Casey Diers, Morlights	<b>Specifying D4i with Wireless Systems</b> <i>Intro to D4i luminaires. Interior and exterior applications. Technology overview, sensor integration, specification guidance, project examples, installation overview.</i> Room #2: Michael Davidson, Synapse; Sree Venkit, Signify; Stephen Zhou, mwConnect
12:00 PM	<b>Lunch + Tabletops</b>	
1:15 AM	<b>Business Case for DALI-2 Wired Systems</b> <i>Cost-benefits analysis, DALI-2 vs. 0-10V, interoperability, maintenance. Buy, install, program, maintain, digital integration with other systems.</i> Avraham Mor, Casey Diers, Morlights	<b>Business Case for D4i with Wireless Systems</b> <i>Cost benefits. Real-time energy reporting, interoperability, asset data, fault diagnostics, other use cases. Installation, programming, maintenance.</i> Room #2: Michael Davidson, Synapse; Sree Venkit, Signify



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Breakout groups in rotation: 30 mins each • Main Left, Main Right, Room #2			
1:45 – 2:15	<b>Group #1</b>	<b>Group #2</b>	<b>Group #3</b>
2:15 – 2:45	Design with DALI	DALI-2 Wired Systems	DALI-2 D4i Wireless Systems
2:45 – 3:15	<i>Work in teams to develop DALI solutions using owners project requirements and controls intent narratives.</i>	<i>Bus supply power, topologies, addresses, groups. Hands-on tasks using DALI certified products and controls software.</i>	<i>Install, integrate, program. Hands-on tasks and demos using D4i certified products and controls software.</i>
3:15 PM	<b>Case Study: DALI and Building System Integration</b>		Daryl Clasen, Loytec, a Delta company
3:45 PM	<b>Break + Tabletops</b>		
4:00 PM	<b>HVAC Integration and Team Considerations</b>		Michael Myer, PNNL
	<i>HVAC integration methods, uses cases, energy savings and cost analysis. Relevant CSI divisions, project team roles and responsibilities, stakeholder priorities.</i>		
4:20 – 5:00	<b>DALI Alliance Leadership Panel &amp; Open Discussion</b>		<b>Open Discussion</b>
	<i>DALI adoption in the North American region: dialogue and Q&amp;A with DALI Alliance representatives.</i>		
5:00 – 5:30	<b>Tabletop + Networking</b>		